

Richard V. Battle

Helping People Win Every Day

❖ Author ❖ Speaker ❖ Trainer ❖

KEYNOTES

VOLUNTEERISM, THE SPIRIT OF AMERICA

❖ Why you can never Give More than you Receive ❖ The 3 Groups Who Always Benefit from Your Contributions ❖ How and why your efforts make a Difference in people's lives

WORKSHOPS

The Six Attributes of a Successful Leader

❖ Which attributes are inherent and which are learned. ❖ Recognizing and growing leaders in your organization

Successfully Leading Organizations

❖ Recognizing and rewarding your team ❖ How to manage non-performers
❖ How to insure People achieve their maximum potential. ❖ How to motivate people without a paycheck or job security. ❖ How to build successful teams. ❖ Recognizing and rewarding your team ❖ How to manage non-performers

**PRESENTATIONS AND WORKSHOPS ARE CUSTOMIZED
IN CONTENT AND LENGTH TO
MAXIMIZE RESULTS YOUR GROUP WILL REALIZE.**

ABOUT RICHARD BATTLE

- ❖ 40+ years of **award winning sales, sales management, and leadership experience** in technology-changing business-improvement solutions
- ❖ **National and international experience** with various business entities. Has spoken to groups including universities, businesses and civic groups. 30-plus years of presentations to associations, corporations, education and community groups in both the U.S. and Europe.
- ❖ Served on several **boards of directors** and in **leadership roles** including Boy Scouts, Muscular Dystrophy Assoc., Keep Austin Beautiful, John Ben Sheperd Public Leadership Foundation.
- ❖ **President of the Austin Jr. Chamber of Commerce (1983-1984)** The U.S. Jr. Chamber of Commerce recognized the Austin Chapter as the **Most Outstanding Chapter in the United States**, and Jr. Chamber of Commerce International recognized Richard as the **Outstanding Chapter President in the world.**
- ❖ **Public speaker and trainer** for over 30 years Topics including: **Volunteerism, Sales Leadership and Motivation**
- ❖ Lives in **Lakeway, Texas**



AUTHOR OF:

- ❖ *The Volunteer Handbook: How to Organize and Manage a Successful Organization*
- ❖ *Surviving Grief by God's Grace*
- ❖ *The Four Letter Word That Builds Character*
- ❖ *The Master's Sales Secrets*

CLIENTS PRESENTED TO

- ❖ Texas Association of Life Underwriters ❖ Independent Bankers of Texas ❖ University of Texas at Austin ❖ Baylor University ❖ Austin Independent School District ❖ John Ben Sheperd Public Leadership Forum ❖ Texas Volunteer Conference – Governor's Office, State of Texas
- ❖ 500 Inc. – Dallas
- ❖ Leadership Austin
- ❖ Volunteer Conference for Arts & Culture
- ❖ Alpha Kappa Psi
- ❖ Sertoma Clubs
- ❖ Lions Clubs
- ❖ Texas Jr. Chamber of Commerce
- ❖ Leadership Wharton
- ❖ Travis County League of Women Voters
- ❖ Optimist Clubs
- ❖ Texas State Guard
- ❖ Realty Talks, (television program)
- ❖ Harvest Show (syndicated television program)
- ❖ Numerous radio talk-show presentations



TESTIMONIALS

"You are a special type of leader and I am proud to have had the opportunity to work with you."

– **SCOTT SANGREY, FORMER SALES REP, KEYTRAK**

"We are so appreciative of your excellent presentation for the AISD Volunteer Manager Council."

– **SARAH ANN ROBERTSON, VOLUNTEER RESOURCE SPECIALIST, AUSTIN INDEPENDENT SCHOOL DISTRICT**

"You received rave reviews. Your talk was the highlight of our day."

– **NANCY BUCHANAN, EXECUTIVE VICE-PRESIDENT, TEXAS ASSN. OF LIFE UNDERWRITERS**

"You are great! Your session with us, time management and event preparation was exactly what we needed."

– **BILLIE JONES, EXECUTIVE DIRECTOR, WHARTON CHAMBER OF COMMERCE**

"Your workshop was definitely one of the favorites of the Conference attendees."

– **MARGIE AUGUST, PROGRAM COORDINATOR, VOLUNTEER CONFERENCE FOR ARTS AND CULTURE**

"You are a blessing and an inspiration to all whom you touch."

– **NEAL T. "BUDDY" JONES**
– **BILL KESLER & SANDY BAKER, 500 INC. DALLAS, TEXAS**

"Your leadership presentation was the highlight of our convention. People still mention it from time to time."

– **SEAN HEALEY**