

Richard V. Battle

Helping People Win Every Day

❖ Advisor ❖ Speaker ❖ Author ❖

KEYNOTES

YOUR THRESHOLD, YOUR FUTURE, YOUR CHOICE

❖ How to recognize Life's Opportunities disguised as challenges. ❖ The three attributes that are necessary for you to Achieve Your Dreams. ❖ Why your actions Today affect your Current and Future Dreams.

Overcoming Life's Greatest Challenges

WORKSHOPS

ACHIEVING EXCELLENCE IN THE 21ST CENTURY WORKPLACE

❖ How to get ahead when others are satisfied getting by ❖ How to identify and satisfy all of your customers? ❖ Why it is important to excel today!

Characteristics of a Successful Leader

❖ How to insure people do their best ❖ How to motivate people without a paycheck or job security. ❖ How to build successful teams ❖ Recognizing and rewarding your team ❖ How to manage non-performers

**PRESENTATIONS AND WORKSHOPS ARE CUSTOMIZED
IN CONTENT AND LENGTH TO
MAXIMIZE RESULTS YOUR GROUP WILL REALIZE.**

ABOUT RICHARD BATTLE

- ❖ 40+ years of award winning sales, sales management, and leadership experience in technology-changing business-improvement solutions
- ❖ National and international experience with various business entities. Has spoken to groups including universities, businesses and civic groups. 30-plus years of presentations to associations, corporations, education and community groups in both the U.S. and Europe.
- ❖ Served on several boards of directors and in leadership roles including Boy Scouts, Muscular Dystrophy Assoc., Keep Austin Beautiful, John Ben Shepperd Public Leadership Foundation.
- ❖ President of the Austin Jr. Chamber of Commerce (1983-1984) The U.S. Jr. Chamber of Commerce recognized the Austin Chapter as the **Most Outstanding Chapter in the United States**, and Jr. Chamber of Commerce International recognized Richard as the **Outstanding Chapter President in the world.**
- ❖ Public speaker and trainer for over 30 years Topics including:
Volunteerism Leadership Motivation
- ❖ Lives in Lakeway, Texas



AUTHOR OF:

- ❖ The Volunteer Handbook: How to Organize and Manage a Successful Organization
- ❖ The Four Letter Word That Builds Character
- ❖ The Master's Sales Secrets
- ❖ Surviving Grief by God's Grace

CLIENTS PRESENTED TO

- ❖ Texas Association of Life Underwriters
- ❖ Independent Bankers of Texas
- ❖ University of Texas at Austin
- ❖ Baylor University
- ❖ Austin Independent School District
- ❖ John Ben Shepperd Public Leadership Forum
- ❖ Texas Volunteer Conference – Governor's Office, State of Texas
- ❖ 500 Inc. – Dallas
- ❖ Leadership Austin
- ❖ Volunteer Conference for Arts & Culture
- ❖ Alpha Kappa Psi
- ❖ Sertoma Clubs
- ❖ Lions Clubs
- ❖ Texas Jr. Chamber of Commerce
- ❖ Leadership Wharton
- ❖ Travis County League of Women Voters
- ❖ Optimist Clubs
- ❖ Texas State Guard
- ❖ Realty Talks, (television program)
- ❖ Harvest Show (syndicated television program)
- ❖ Numerous radio talk-show presentations

TESTIMONIALS

"You are a special type of leader and I am proud to have had the opportunity to work with you. "

– **SCOTT SANGREY, FORMER SALES REP, KEYTRAK**

"We are so appreciative of your excellent presentation

for the AISD Volunteer Manager Council."

– **SARAH ANN ROBERTSON, VOLUNTEER RESOURCE SPECIALIST, AUSTIN INDEPENDENT SCHOOL DISTRICT**

"You received rave reviews. Your talk was the highlight of our day."

– **NANCY BUCHANAN, EXECUTIVE VICE-PRESIDENT, TEXAS ASSN. OF LIFE UNDERWRITERS**

"You are great! Your session with us, time management and event preparation was exactly what we needed."

– **BILLIE JONES, EXECUTIVE DIRECTOR, WHARTON CHAMBER OF COMMERCE**

"Your workshop was definitely one of the favorites of the Conference attendees."

– **MARGIE AUGUST, PROGRAM COORDINATOR, VOLUNTEER CONFERENCE FOR ARTS AND CULTURE**

"You are a blessing and an inspiration to all whom you touch."

– **NEAL T. "BUDDY" JONES**

"You exceeded our very high expectations and helped advance the cause of doing leadership training in our organization."

– **BILL KESLER & SANDY BAKER, 500 INC. DALLAS, TEXAS**

"Your leadership presentation was the highlight of our convention. People still mention it from time to time."

– **SEAN HEALEY**

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